

Version August 2023

This form should be used to apply for approval of refundable accommodation deposits (RAD) that are more than the maximum accommodation payment amount or the equivalent daily accommodation payment (DAP).

If you are not sure this is the right form, read **RAD approvals** and **applying for RAD approvals** on our website.



When will I hear the outcome?

The Independent Health and Aged Care Pricing Authority (IHACPA) will process your application within **60 calendar days** of receiving your application. If you have an urgent business or operational need that requires approval, please call us on (02) 8215 1193 and tell us:

- · why your application is urgent
- · when you would like to receive a decision.

If you need help

Some questions in this form have a question mark icon ? to assist you in completing this form. Select the icon to see more information about that question in the <u>Help section</u>. If you have any further questions or require assistance in completing the form, please contact us on (02) 8215 1193 or email applications.accommodation@ihacpa.gov.au.

How to submit

Please complete the checklist on Page 8 of this document before you submit the application. Submit the original completed form (not a scanned copy) and all supporting files by:

- emailing to applications.accommodation@ihacpa.gov.au
 - each email with attachments should be no more than 30MB, send several emails if needed
 - if you are having problems with emailing large files, please contact us for options.
 - you will receive an automatic reply when we have received your email. If you do not receive an automatic reply, please call us on (02) 8215 1100 (press option 2).
- posting to: PO Box 483

 Darlinghurst NSW 1300
- We cannot process incomplete applications. If we need to contact you for more information, this may delay our decision.
- Keep a copy of your application (including any supporting documentation) in your records to help with future applications.

Your privacy

The information you provide is confidential. It is protected information under the *Aged Care Act 1997*. We will not use or disclose it for any other reason except to assess your application.

Contact and provider details
1. Who can we contact if we need more information about this application?
Title Mr Mrs Ms Miss Other Name Email Position Phone 2. Who should we address our decision letter to?
Title Mr Mrs Ms Miss Other Name Email
Position
Postal address 3. Provider details
Provider name Approved Provider ID
Aged care home details
4. General details of aged care home Name of aged care home
Service ID (NAPS or RACS)
Address

Accommodation groups and rooms

5. Accommodation groups in your aged care home

(?)

List and describe all accommodation groups for which you are applying for a RAD price. Include a brief summary of features common to each group. Explain how each group is different from other accommodation groups in this aged care home, including groups that are not in this application.

Example description:

This group offers an electronic king single bed, walk-in wardrobe, flat screen TV, air-conditioning and ensuite in all 10 rooms, a balcony in six of the 10 rooms, the same window dressings in all rooms, and exclusive access to the rooftop terrace for all rooms. This group is different from the classic accommodation group because it offers higher quality furniture, larger room size, and better views.

Accommodation group name	Number of rooms	Proposed RAD price per room (\$)	Maximum number of residents in the room	Description (suggested max. 150 words)
6. Spreadsheet: roor	n details			
Complete the roon	n list tab o	f the RAD App	lication Dat	a Sheet.
7. Photos of rooms (?			
Attach photos of a	representa	ative room an	d ensuite fo	r each accommodation group.
Attach photos of any special room features that help justify the price such as a superior outlook, kitchenette or separate living area.				

Common areas and plans
8. Spreadsheet: common areas
Complete the common areas tab of the RAD Application Data Sheet .
9. Photos of common areas ?
Attach photos of common areas accessible to residents of these rooms.
Attach photos of special features such as areas recently renovated or high-cost features such as a hydrotherapy pool.
10. Floor plan and site plan
Attach a clear floor plan that identifies room numbers and accommodation groups (not required if it has not changed since you last provided it to us).
Attach a site plan of the aged care home if available (not required if it has not changed since you last provided it to us).

Pricing rationale		
• •)
	n extra service basis? nchmark list. fee for residents (including package of entry for these accommodation gr	1 1 103 1 110
Existing aged care home vocument areas and a large one larger room, doing a New aged care home (hor (complete Table 13c)		ction (such as refurbishing ing two separate rooms into new wing) (complete Table 13b) built, or about to be built)
Attach the evidence of the cost documents you can use as evid	three tables that apply to your aged or value. Select the question mark i lence. ith no major construction or refurbi	icon for the full list of
Category Value (\$) Land	Name of document and page number that provided evidence (attach document)	If cost or value is different to the evidence, explain why
Building Value ?		Question 13 continues over the page

13. Land and building costs or values (continued)

13b. Existing aged care home with major refurbishment or construction

Category	Value (\$)	Name of document and page number that provided evidence (attach document)	If cost or value is different to the evidence, explain why
Land ?			
Building value ?			
Refurbishment or construction			

Please provide details of costs of major refurbishments or construction.

Category	Cost estimate (\$)	Describe the main components of expenditure
Fit out		
Furnishing		
Equipment		
Other		

13c. New aged care home

Category		Value (\$)	Name of document that provides evidence and page number (attach document)	If cost or value is different to the evidence, explain why
Land	?			
Construction	?			

Please provide details of costs of constructing the new aged care home.

Category	Cost estimate (\$)	Describe the main components of expenditure
Fit out		
Furnishing		
Equipment		
Other		

4. Factors justifying the proposed price for each accommodation group Complete one of the following questions (14a OR 14b).		(;
Do not use the cost of specified care and services (as set out in the Quality of C or maintenance costs to explain the price.	are Prin	<u>ciples 20</u>
4a. If this is the first time you are applying for these rooms, OR you are applyi above permissible indexation) in your previously approved RAD, OR your previous lapsed:	_	
State the reasons in support of your proposed RAD in 500 words or less. It is im all relevant information in support of your case.	portant	to includ
4h If you are re-applying for previously approved accommodation groups tha	t are nea	nring
4b. If you are re-applying for previously approved accommodation groups that he end of their first four-year approval period, and you are applying for the sation or with permissible indexation) please respond to the following: The quality and condition of these rooms is the same as when they	me price	
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Checklist
Please note, your application cannot be processed until you have provided us with all the information we need. Tick the boxes below to check whether you have provided everything.
Full rationale for the proposed RAD amount in Question 14
Answers to all other questions that apply to you
Floor plan
Site plan, if available
RAD history summary from last 12 months, if this was not included in the RAD Application Data Sheet
Photos of rooms and ensuites
Photos of common areas
Photos of special features in rooms or common areas
Evidence for land cost or value
Extra service fee benchmark list, if applicable
Evidence for building or refurbishment cost or value
All tabs completed in the RAD Application Data Sheet
Declaration
 I declare that: I am authorised to provide the above information the information supplied is true and correct I have not withheld any information likely to affect the assessment of this application.
Name Date
Giving false and misleading information is a serious offence. Penalties may apply.



Help section

Accommodation groups

Question (5)

Accommodation groups are a number of rooms or parts of rooms that:

- · have very similar size, quality, condition, comfort and features
- you are seeking to apply the same proposed RAD amount to.

For example, an aged care home may offer three types of rooms — standard, deluxe and luxury — at different prices.

We need information about your accommodation groups to help us better understand:

- · how residents receive extra value for a higher RAD
- the differences between your accommodation groups
- · how they are priced in comparison to one another.



Photos

Ouestion (7)

Question (9)

If you have a large number of photos to submit, please send them in separate emails of no more than 30MB per email.

Photos must be clear and taken within the last six months.

Name each photo using the following pattern:

- Accommodation group name description
 Examples: Classic whole room, Classic ensuite, Classic kitchenette
- Common area name level
 Examples: Dining room ground floor, Sitting area ground floor

Representative room and ensuite means they must accurately reflect all rooms in that accommodation group. If all ensuites are the same design for different accommodation groups, you only need to submit photos of one ensuite.



Supported resident ratio

Question (11)

The supported resident ratio is also known as the concessional ratio. It is the percentage of residents at an aged care home who are supported residents. A supported resident's accommodation costs are fully or partly subsidised by the Australian Government because they have low assets.

Knowing the supported resident ratio helps us to assess your application. For example:

- when we look at the RAD history, a high supported resident ratio may explain why only a few residents have paid the maximum RAD
- if your aged care home has rooms with higher RADs, it is helpful to know you also offer rooms for lower RADs or supported residents.



Extra service and additional fees

Question (12)

Knowing about these fees (and what they cover) allows us to better compare different aged care homes in a local area. For example, two aged care homes in a local area may have accommodation groups at the same RAD price:

- one home offers free Wi-Fi, free access to pay TV, and a free large smart TV.
- the other charges an additional services fee of \$25 per day for the same services.

This helps us to assess the value to the resident at each home. If the cost of care and services are part of your justification for the proposed RAD, we need to confirm that:

- they are not any of the specified care or services set out in the Quality of Car Principles 1997
- you are not charging residents for these services (now or in the future), including through extra service fees or additional fees.
- → Back to Question 12

Land and building costs or values

Question (13)

Provide values that are relevant to the aged care home in this application. Do not include any other buildings on site, such as Independent Living Units or other care facilities.

→ Back to Question 13

Land value or costs

Question (13)

For new residential aged care homes or existing aged care homes undertaking major construction, provide the cost of the land acquired for construction. If you constructed on existing land, provide the value of that land. For all other existing aged care homes, provide the value of the existing land.

Provide one of the following as evidence:

- Council rates notice from within the last 12 months showing land value
- Land (or facility) valuation conducted in last three years by a qualified valuer who is a member of the Australian Property Institute
- · Contract of sale if purchased in the last three years
- Land Value Search document from State Government Valuer General.



Building value

Question (13)

Provide one of the following as evidence of the value of the buildings:

- Insurance policy (or extract) from within the last 12 months showing the Insurance Replacement Value of this facility. Ensure you show the insurance replacement value of this facility, not the limit of liability of the policy.
- Building valuation conducted in last three years by a qualified valuer who is a member of the Australian Property Institute — provide the core value (excluding the net present value of the RADs)
- If the facility is leased, copy of lease showing annual rent.
- **→** Back to Question 13

Construction or refurbishment costs

Question (13)

Construction or refurbishment costs should:

- · exclude project management fees
- identify if fit-out, furnishing and equipment costs are included.

Provide **one** of the following as evidence of the cost or value of construction or refurbishment:

- contract for construction
- a quote or quantity surveyor's estimate of the cost of construction of a new facility
- the most recent quantity surveyor's progress valuation report showing value of
- · work completed and value remaining.



(→) Back to Question 13

Pricing explanation

Question (14)

Your explanation may include:

- an overview of why you think the proposed RADs represent value for the residents
- · how you worked out the RAD amounts
- the business considerations or strategy which support the proposed RADs
- · the costs of construction or refurbishment that you want to recoup
- the benefits provided to the resident from any improvements to infrastructure (such as renovations, refurbishments or new construction)
- design features
- unique features of the accommodation or location that provide value to residents
- analysis of competitors and where this aged care home fits in the local market
- · median house price changes in the local area
- · specific needs that are not being met in the local area, such as dementia-specific or higher-end rooms.

If you are applying for a price we approved in the last four years, tell us why you think it is still worth the same price.



Back to Question 14